



NATIONAL COFFEE ASSOCIATION USA EST. 1911

National Coffee Association
Membership Dues Schedule and Policy
Revised November 2009

ALLIED		
A	Coffee related revenue \$1,000,000 or less	\$1,275
B	Coffee related revenue between \$1,000,001 and \$5,000,000	\$1,700
C	Coffee related revenue over \$5,000,000	\$2,350

INTERNATIONAL		
	Growers	\$275
	Roasters	\$650
	Exporters – Less than 100,000 bags	\$550
	Exporters –100,000 bags and over	\$1,275
	Associations	\$800
	Allied	\$275

TRADE(R)		
Importers, Importing Agents		
A2	Over 2,000,000 bags	\$30,650
B2	1,000,001 - 2,000,000	\$22,050
C2	500,001 - 1,000,000	\$14,650
D2	200,001 - 500,000	\$9,225
E2	50,001 - 200,000	\$4,250
F2	Under 50,000	\$2,450
Brokers, Non-Importing Agents		
A3	Over 300,000 bags	\$5,425
B3	200,001 - 300,000	\$3,300
C3	100,001 - 200,000	\$1,925
D3	50,000 - 100,000	\$1,325
E3	Under 50,000	\$850

RETAIL		
By-the-Cup Retailer		
	1 - 10 locations	\$275
	11 - 25	\$475
	26 - 50	\$700
	51 - 100	\$1,000
	101 - 500	\$1,450
	501 - 1000	\$2,350
	1,001 – 5,000	\$5,300

Packaged Retailer		
1 - 100 locations		\$650
101 - 500		\$1,000
501 - 1,000		\$1,925
Over 1,000		\$3,200

U.S. GROWER		
Class A		\$325

ROASTER/MANUFACTURER		
A1	Over 3,000,000 bags	\$84,800
B1	2,000,001 - 3,000,000	\$61,500
C1	1,000,001 - 2,000,000	\$44,000
D1	500,001 - 1,000,000	\$24,400
E1	250,001 - 500,000	\$16,450
F1	150,001 - 250,000	\$10,875
G1	50,001 - 150,000	\$6,100
H1	10,001 - 50,000	\$2,650
I1	5,001 - 10,000	\$650
J1	under 5,000	\$275

WHOLESALE/DISTRIBUTORS		
	5,000,000 lbs. & over	\$2,650
	2,000,001-5,000,000 lbs.	\$1,075
	1,000,000-2,000,000 lbs.	\$500
	under 1,000,000	\$325

PROVISIONAL		
Class A		\$275

NON-PROFIT/EDUCATIONAL		
Class A		\$800

Conversion Rates

1. Soluble Coffee – soluble coffee shall be calculated on the basis of 2.6 pounds of green to 1 pound of soluble.
2. Liquid extract – liquid extract shall be calculated on the basis on 10 pounds of green to 1 gallon of extract.
3. Ready-to-Drink – ready to drink coffee shall be calculated on the basis of .5 pounds of green to 1 gallon of extract.

N.B. The industry-standard conversion factor for pounds-to-bag applies regardless of the number of pounds in actual bags used for coffee sold. **One bag = 132.276 pounds (or 60 Kilos).**